

Sales for the financial year 2025/2026

A second half of the year down in a difficult context, but an encouraging annual report driven by store momentum and the development of omnichannel

CONSOLIDATED DATA (in millions of euros)	2024/25	2025/26	Variation (Actual rates)	Change (like for like exchange rates)
1st quarter	109,0	107,1	-1,7%	-1,1%
2nd quarter	175,6	172,2	-2,0%	-0,9%
3rd quarter	132,0	125,4	-5,0%	-4,2%
4th quarter	104,7	98,8	-5,6%	-5,0%
TOTAL	521,2	503,5	-3,4%	-2,6%

Damartex closed the 2025/2026 financial year with revenue of €503.5 Mn, down compared to the previous year (-3.4% at actual exchange rates, -2.6% at like for like exchange rates). The Group's business was particularly affected by a highly volatile environment in the second half of the year. The Group recorded revenue of €224.2 Mn over this period, down 5.3% at actual exchange rates (-4.6% at like for like exchange rates).

Fourth-quarter sales contracted by 5.6% at actual exchange rates (-5.0% at like for like exchange rates) to €98.8 Mn, due to the geopolitical crisis and unprecedented weather events that particularly weighed on the month of June. This declining performance nevertheless masks the growth of digital and physical channels, which continue to grow overall.

The “**Fashion**” division posted revenue of €383.3 Mn for the 2025/2026 financial year, down slightly by 1.6% at actual exchange rates (-0.8% at like for like exchange rates).

Damart was particularly affected by a significant drop in store traffic and therefore sales in June due to the heat wave. Overall, the brand experienced a 2.6% contraction in sales in the second half of the year. This contrasts with the dynamism of the stores which, despite the heat wave, recorded a growth in their turnover over the year, because of both an increase in the average basket and the conversion rate. In its three main markets, the brand ended the year almost stable in France and Belgium but remains penalised in Great Britain by a



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Public limited company with a Management Board and Supervisory Board
Capital : 57 991 500 €
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structurally low level of consumer confidence. For the year, revenue was down slightly by 1.8% at actual exchange rates.

The Xandres brand continued to grow, with a 1.2% increase in sales at actual exchange rates for the full year, driven by its strong presence in Belgium and the Netherlands, where the brand is continuing its development with the opening of two new stores.

The “**Home & Lifestyle**” division generated revenue of €91.3 Mn, down 11.1% at actual exchange rates over the year (-9.9% at like for like exchange rates). The three brands in the division posted a drop in their turnover over the year. The 3 Pagen brand was penalised by the slowdown in the German economy, marked by a particularly weak climate of confidence. The Coopers of Stortford brand continues to evolve in a context of accelerated change in consumption patterns, marked by a more pronounced decline in its historical catalogue channel. The growth of digital, which now accounts for nearly 50% of sales, is supporting this transformation in uses.

Finally, “**Healthcare**” division’s revenue was €28.8 Mn, down slightly by 0.9% at actual and like for like exchange rates. Santéol continues to grow despite the 4% decrease in CPAP (Continuous Positive Airway Pressure) reimbursement packages since April 1, 2026. Almadia, on the other hand, is penalised by the implementation of the zero-out-of-pocket pension reform for vehicles for people with disabilities (wheelchairs), despite the development of its offer of service points.

On the presentation of its annual results on September 9, 2026, the Group will review the results of its **Dare.Act.Impact** strategic plan carried out over the past four years and present its new roadmap.

PROFILE

The Damartex Group, one of Europe's leading distributors for seniors, has the ambition to become the European leader in the Silver Economy.

It includes three divisions:

- «Fashion» : Damart, Xandres
- «Home & Lifestyle» : 3 Pagen, Vitrine Magique, Coopers of Stortford
- «Healthcare» : Almadia, Santéol, MSanté

The Group is mainly present in Europe, particularly in France, Great Britain, Belgium and Germany.

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CALENDAR

- Annual results:
September 8, 2026
- Annual Financial
Information Meeting:
September 9, 2026
- Q1 2026/2027 revenue:
October 15, 2026



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