

## Sales for the first nine months of the 2025/2026 financial year

### Damartex down in a deteriorating market environment, mainly penalised by its activities in England and Germany

CONSOLIDATED DATA (in millions of euros)	2024/25	2025/26	Variation (Actual rates)	Change (like for like exchange rates)
1st quarter	109,0	107,1	-1,7%	-1,1%
2nd quarter	175,6	172,2	-2,0%	-0,9%
3rd quarter	132,0	125,4	-5,0%	-4,2%
<b>First Nine Months</b>	<b>416,6</b>	<b>404,7</b>	<b>-2,9%</b>	<b>-2,0%</b>

Damartex closed the third quarter of the 2025/2026 financial year with revenue of €125.4 Mn, down compared to the previous year (-5.0% at actual exchange rates and -4.2% at like for like exchange rates). The current high macroeconomic and geopolitical uncertainties are weighing on consumer confidence, weakening many markets.

Over the first nine months of the year, Damartex posted sales of €404.7 Mn, down slightly compared to the same period last year (-2.9% at actual exchange rates and -2.0% at like for like exchange rates).

The “**Fashion**” division recorded revenue of €313.3 Mn in the first nine months, down slightly by -1.2% at actual exchange rates (-0.4% at like for like exchange rates).

In the third quarter, while the division's sales fell slightly by -2.1% at actual exchange rates (-1.3% at like for like exchange rates), the fundamentals of its brands nevertheless remained solid. In a clothing market under pressure, the Damart brand is showing resilience and posting a slight decline in sales over the first 9 months of the year; The planned and managed attrition of catalogue sales is largely offset by the performance of the store channel. For its part, Xandres continued its good momentum with sales up +1.8% over the last quarter despite the global context and posted a promising level of activity over the first nine months of the year, up +3.2% compared to the same period of the previous year.



#### SIEGE SOCIAL

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#### DAMARTEX

Public limited company with a Management Board and Supervisory Board  
Capital : 57 991 500 €  
RCS Lille Métropole 441 378 312 – VAT number: FR 73 441 378 312

The “**Home & Lifestyle**” division, mainly active in the UK and Germany, closed the first nine months of the year with revenue of €69.6 Mn, down -10.3% at actual exchange rates (-8.9% at like for like exchange rates). Impacted by a deteriorating sector environment, the activity also reflects the ongoing evolution of the commercial and operational model and the refocusing of the assortment. In the last quarter, its sales amounted to €21.8 Mn, down -16.5% at actual exchange rates (-15.4% at like for like exchange rates).

Finally, the “**Healthcare**” division posted sales of €21.8 Mn in the first nine months of the year, stable compared to the same period last year (-0.2% at actual and like for like exchange rates). In the third quarter, the activity of the division dedicated to healthcare was down slightly by -3.0% at actual and constant rates and ended the period at €7.1 Mn, Almadia's performance being disrupted in particular by delays in the implementation of the VPH (Vehicle for People with Disabilities) reform in France. Santéol continues to grow, with sales teams now fully strengthened.

As the global geopolitical and macroeconomic environment becomes more complex in view of the ongoing conflict in the Middle East, which is significantly reducing household consumption, Damartex anticipates a relative tension on its cost and inventory management. While some of the Group's brands are showing good resilience, thanks to a proven and robust business model, Damartex continues to steer the deployment of its **Dare.Act.Impact 2026** strategic plan with prudence and agility.

#### PROFILE

The Damartex Group, one of Europe's leading distributors for seniors, has the ambition to become the European leader in the Silver Economy. It includes three divisions:

- «Fashion»: Damart, Xandres
- «Home & Lifestyle»: 3 Pagen, Vitrine Magique, Coopers of Stortford
- «Healthcare»: Almadia, Santéol, MSanté

The Group is mainly present in Europe, particularly in France, Great Britain, Belgium and Germany.

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#### CONTACTS

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#### CALENDAR

- Annual turnover:  
July 17, 2026
- Annual results:  
September 8, 2026
- Annual Financial  
Information Meeting:  
September 9, 2026
- Q1 2025/2026 revenue:  
October 15, 2026



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