

Sales For the 2nd quarter of the 2025/2026 Financial Year

Maintained activity in the first half of the year, in a difficult consumer environment

CONSOLIDATED DATA (in millions of euros)	2024/25	2025/26	Variation (Actual rates)	Change (like for like exchange rates)
1st quarter	109,0	107,1	-1,7%	-1,1%
2nd quarter	175,6	172,2	-2,0%	-0,9%
First semester	284,6	279,3	-1,9%	-1,0%

Damartex closed the first half of the 2025/2026 financial year with sales of €279.3 million, almost stable compared to the previous year (-1.9% at actual exchange rates and -1.0% at like for like exchange rates). In a still volatile market environment, marked by consumption that is struggling to regain positive momentum, the Damartex group has posted stable sales and continues to show resilience, thanks to the implementation of an effective operational strategy for several quarters.

In line with the 1st quarter, the Group recorded revenue of €172.2 million in the 2nd quarter, down slightly by -2.0% at actual exchange rates (-0.9% at like for like exchange rates).

The “**Fashion**” division posted sales of €216.8 million for the half-year, almost stable at -0.8% at actual exchange rates (stable at like for like exchange rates). Q2 sales were in line with the same period last year (+0.1% at actual exchange rates and +1.0% at like for like exchange rates), despite the social unrest in France and Belgium; December was relatively favourable for textile sales. The Damart brand stabilizes its activity over the quarter (-0.2% at actual exchange rates, +0.8% at like for like exchange rates). Impacted by a particularly marked drop in consumption on the English market, Damart nevertheless saw an improvement in its sales in France, supported by the brand's repositioning work implemented for several quarters. Xandres continued its multi-channel development and continued to post a solid performance with a further +5.4% increase in revenue at actual and like for like exchange rates.

The “**Home & Lifestyle**” division posted revenue of €47.8 million for the half-year, down -7.2% at actual exchange rates (-5.6% at like for like exchange rates). The second quarter was particularly adverse for the Coopers of Stortford and 3Pagen brands, with sales down -14.3% and -11.5% respectively at actual



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160 Boulevard de Fourmies – F 59100 Roubaix
Tel : +33 (0) 20 99 44 00 – Fax : +33 (0)3 20 11 45 24
www.damartex.com

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Public limited company with a Management Board and Supervisory Board
Capital : 57 991 500 €
RCS Lille Métropole 441 378 312 – VAT number: FR 73 441 378 312

exchange rates. This trend can be explained by an overall decline in household consumption on the type of products offered by the division's brands, and by an ongoing adjustment of offers by channel.

The “**Healthcare**” division generated revenue of €14.7 million, up 1.2% over the first half at constant actual exchange rates. In the second quarter, the division's activity remained stable at €7.5 million. The Santéol brand, which benefited from a reinforcement of its teams, posted an increase in activity of +4.0% and Almadia, driven by its recent strategic refocusing, ended the period with growth of +3.5% at real and like for like exchange rates over the last quarter.

With customer and patient satisfaction at the heart of its strategy, as evidenced by the further increase in its NPS (*Net Promoter Score*) to +58, Damartex is maintaining its commercial efforts and continuing to implement its **Dare.Act.Impact 2026** plan, in a market environment that is still unstable. The Group continues to rigorously steer its various activities towards sustainable growth, based on promising long-term trends.

PROFILE

The Damartex Group, one of Europe's leading distributors for seniors, has the ambition to become the European leader in the Silver Economy. It includes three divisions:

- «Fashion» : Damart, Xandres
- «Home & Lifestyle» : 3 Pagen, Vitrine Magique, Coopers of Stortford
- «Healthcare» : Almadia, Santéol, MSanté

The Group is mainly present in Europe, particularly in France, Great Britain, Belgium and Germany.

www.damartex.com

CONTACTS

Damartex : Anne-Sylvie Hubert
Phone : 03 20 99 44 00
yourcontact@damartex.com

Shan :

Alexandre Daudin
Phone : 06 34 92 46 15
alexandre.daudin@shan.fr
Aliénor Kuentz
Phone : 06 28 81 30 83
alienor.kuentz@shan.fr

CALENDAR

- H1 2025-2026 results: March 11, 2026
- H1 2025-2026 financial information meeting: March 11, 2026
- Q3 2025-2026 revenue: April 16, 2026



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