

Turnover of the first nine months of the 2015/2016 financial year

A satisfactory third quarter

CONSOLIDATED DATA (in million Euros)	2014/15 published	2015/16 restated*	2015/16	Variance
1 st quarter	145.0	144.8	156.7	+8.2%
2 nd quarter	225.5	225.2	234.0	+3.9%
3 rd quarter	173.8	173.5	174.4	+0.5%
First nine months	544.3	543.5	565.1	+4.0%

* The 2014/15 accounts have been restated following the decision of the Group to stop the Happy D. by Damart brand

The Group's turnover has slightly increased by +0.5% at €174.4 Mn, over the third quarter of the financial year (+1.5% at like for like exchange rate).

Despite an unfavourable base effect (+6.8% growth in the third quarter of the previous financial year) and a decline in activity in March, due to the Brussels attacks, the Group confirms the trend observed in previous quarters and in particular the good performance of the textile activity.

For the first nine months, the Group recorded a turnover of €565.1 Mn, up 4.0% over last year (+2.4% at like for like exchange rate).

The Group's two activities, namely "Textile" and "Home & Lifestyle", have progressed over the first nine months of the financial year.

For the third quarter, the turnover of the "Textile" activity amounts to €152.0 Mn, up 0.3% (+1.2% at like for like exchange rate). If Damart recorded a +1.9% increase at like for like exchange rate, conversely, Afibel, decreased by -1.8% during the same period.

Over the first nine months of the financial year, the "Textile" turnover amounts to €491.7 Mn, up 3.4% compared with the previous financial year (+2.1% at like for like exchange rate).



The “**Home & Lifestyle**” activity recorded a slower growth than in the previous quarters. With a turnover of €22.4 Mn, this activity dedicated to personal and household equipment has grown by 1.6% (+3.9% at like for like exchange rate). After several quarters of sustained growth since its integration in the Damartex group, Coopers of Stortford recorded for the first time a -4.2% decline in its activity at like for like exchange rate with a turnover of €12.4 Mn. Conversely, the Sedagyl and Delaby brands continued to grow strongly, with respective growths of +16.4% et +19.2% at like for like exchange rate.

Over the first nine months, the “**Home & Lifestyle**” activity has risen by +8.0% (+4.4% at like for like exchange rate), with a turnover of €73.4 Mn.

In a challenging environment and despite unfavourable climatic conditions for the Group, sales continued to grow, thanks to the sales and marketing efforts made over the past few months.

The Group will also continue to deploy the new Damart store concept and to modernise the Damart’s and Afibel’s logistic tools in France.

PROFIL

The Damartex Group operating under the names Damart, DamartSport, Happy D. by Damart, Afibel, Maison du Jersey for the Textile activity, and Coopers of Stortford, Jours Heureux, Delaby and Sedagyl for the Home & Lifestyle, activity is one of the leading European retailers for seniors (55+ segment). The Group has developed a multi-channel, differentiated strategy according to brands and countries. It is mainly operating in France, the UK and Belgium.

www.damartex.com

CONTACTS

Damartex : Bruno Defache

Tel : 03 20 11 45 30

bdefache@damart.com

Shan : Arnaud Monnin

Tel : 01 44 50 51 77

arnaud.monnin@shan.fr

KEY DATE

Publishing of the turnover for the year 2015/2016 : 21 july 2016



SIÈGE SOCIAL

25 avenue de la Fosse aux Chênes - F 59100 Roubaix
Tél. : +33 (0)3 20 11 45 00 - Fax : +33 (0)3 20 11 45 24
www.damartex.com

DAMARTEX

Société anonyme à Directoire et Conseil de Surveillance
Capital : 103.096.000 €
RCS Lille Métropole 441 378 312 - N° TVA : FR 73 441 378 312